

# 2017 SMALL BUSINESS INDUSTRY DAY

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*"The views, opinions and findings contained in this report are those of the author(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."*



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# AGENDA

- 0800 Registration/Networking
- 0900 Welcome Remarks
- 0915 District Overview
- 1015 What does NWW buy?
- 1030 Forecast of Upcoming Opportunities
- 1045 Contracting – Lessons Learned
- 1200 Lunch/Networking (on your own)
- 1315 SBA Regulatory Update
- 1400 Construction Program – K Admin/QC/RMS  
Safety Programs
- 1445 Multi-Functional Corps Panel  
*Please submit questions for the Panel before leaving for lunch. Topics to be covered such as Proposal Development, Past Performance Standards, Invitation for bids, Evaluation Factors and Process, etc.*
- 1530 Roundtable Discussions – Business Lines Break Out Tables
- Construction/A&E
  - Services/Operations
  - FPDS/FBO (PTAC)
- 1645 Closing Comments



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